SUMMARY

The rise of a multiplicity of diverse bilateral free trade agreements (FTAs) has led countries to pursue mega-FTAs to manage the growing complexity of global trade arrangements. The US and China are promoting rival accords: the Trans-Pacific Partnership (TPP), which would encompass 800 million people and almost 40 percent of global GDP, is a centerpiece of the Obama Asia Pacific strategy. The Regional Comprehensive Economic Partnership (RCEP) would account for 30 percent of global GDP, with a population of over three billion people, creating the largest FTA in the world. TPP advocates assert that it will strengthen the US’ strategic role in the region, in part by countering China’s membership in the RCEP. These claims, made in response to growing skepticism in the United States about the value of liberalized trade, overemphasize the TPP’s strategic value. At the same time, projecting the economic impact of the TPP is thorny, given the deal’s scope and the diversity of countries involved.
Global trade has rapidly expanded since the end of World War II, leading to greater efficiency and growth in the global economy. For decades, first under the auspices of the General Agreement on Tariffs and Trade (GATT) and then its successor organization the World Trade Organization (WTO), countries successfully negotiated the reduction of both tariffs and nontariff barriers every few years, convening in “rounds” named by location. But in December 2015, after 14 years of fruitless negotiations, WTO members terminated the Doha Round.

Even before the demise of the Doha Round, growing frustration with the slow pace of multilateral negotiations led many countries to seek alternative ways to liberalize international trade, including bilateral free trade agreements (FTAs), minilateral regional accords, sectoral accords, and more recently, so-called mega-FTAs that link countries across regions.1 Two prominent mega-FTAs involve countries in the Asia Pacific—the recently concluded but yet-to-be-ratified Trans-Pacific Partnership (TPP)—and the proposed Regional Comprehensive Economic Partnership (RCEP).

Proponents of each accord have high expectations and are making bold claims. Advocates of the TPP assert that it will strengthen the US’ strategic role in the region, in part by countering China’s membership in the RCEP, claims made in response to growing skepticism in the United States about the value of liberalized trade. Advocates of the RCEP argue that it can be a stepping-stone to the broader and more liberal TPP, rather than rival mega-FTAs, with both eventually subsumed into a Free Trade Area of the Asia-Pacific (FTAAP) under the auspices of Asia-Pacific Economic Cooperation (APEC).

Before focusing on these claims, it is useful to examine the institutional context within which the agreements are being negotiated and the nature of both agreements.

Moving Away from Multilateralism

The Doha Round negotiations began in 2001, with the goal of further broad-scale trade liberalization. But as the Doha Round dragged on, countries continued to pursue alternative approaches to trade liberalization.

First, on a sectoral basis, countries negotiated specific multilateral liberalization including the Information Technology Agreement in 1997, the Basic Telecom Agreement in 1998, and the Financial Service Agreement in 1999.

Second, on a regional basis, countries have continued to pursue trade liberalization integration, including the European Union (EU); the US-Canada FTA in 1989 that evolved into the North American Free Trade Agreement (NAFTA) in 1995; the Association of Southeast Asian Nations (ASEAN) Free Trade Agreement in 1992, which evolved into the ASEAN Economic Community in 2015.

Third, since the late 1990s, countries have negotiated a flurry of bilateral FTAs. While there were only 47 FTAs in 1994, the number had increased to 262 by the end of 2015.2 Major economic powers such as the United States, the EU, China, and Japan and medium-sized economies such as South Korea, Chile, Mexico, and Singapore have all negotiated an array of bilateral FTAs—often with strategic and political objectives in mind. The result of this rapid expansion has been labeled “spaghetti” or a “noodle bowl.”

All three approaches can be problematic. Sectoral agreements tend to undermine the coalition for free trade by focusing on “winners” from trade agreements.3 By simply liberalizing in one sector, negotiators cannot engage in cross-sectoral trade-offs. This makes it difficult to move forward on broadscale trade negotiations in forums such as the WTO because “losers” or uncompetitive industries block negotiations, while globally successful industries lose interest since sectoral arrangements meet their goals.

Regional approaches create their own sets of rules and procedures, and often have regional content requirements that impede global sourcing efforts. The recent conflicts between the United States and the EU over the latter’s regulation of Google and other American companies demonstrate the potential problems of creating differing regulatory regimes.

Bilateral FTAs, with their varying provisions, can also lead to significant discrimination and impede trade. Indeed, this growing complexity provided
one of the key motives for countries to turn to mega-
FTAs—multilateral FTAs that involve a large number
of participants across vast distances. The goal of these
agreements has been to rationalize the multiplicity of
bilateral FTAs. Put differently, as some analysts have
suggested, the spaghetti might be made into lasagna.4

With the proliferation of both bilateral and re-
gional accords in the Asia Pacific region, it is no sur-
prise that these countries have been among the first
to embark on mega-FTA negotiations. The logic is
that mega-FTAs with 12 to 16 members might be
more tractable in terms of negotiations than the
162-member WTO.

Specific areas of the TPP are contentious, and
these disputes will continue to fester as the TPP moves
toward ratification.

The Trans-Pacific Partnership

Twelve countries in Asia and the Americas negotiated
the TPP trade deal, concluding in October 2015. Al-
ongside the United States and Canada, the ac-
cord includes three Latin American countries (Chile,
Mexico, and Peru), four Southeast Asian countries
(Brunei, Malaysia, Singapore, and Vietnam), and
three traditional US partners in the region (Australia,
Japan, and New Zealand). The TPP would create a
free trade area encompassing 800 million people and
almost 40 percent of global GDP.5

The idea of creating a pan–Asia Pacific trade
agreement, began to move forward in 2006 with en-
thusiastic support from the APEC Business Advisory
Council. The strategy was to turn APEC from a talk
shop into the FTAAP.6

Yet given APEC’s lack of an institutional mecha-
nism to negotiate trade agreements, as well as its large
membership of 21 economies, efforts to promote the
FTAAP faced strong headwinds.6 Meanwhile, the
Trans-Pacific Strategic Economic Partnership Agree-
ment, known as the P4, begun in 2002 by Chile, New
Zealand, and Singapore, with Brunei joining the ne-
gotiations in 2005, began to move forward. This P4
agreement called for trade liberalization that went
beyond traditional border barriers to include such
elements as the regulation of intellectual property,
rules of origin, and government procurement—often
referred to as “behind-the-border” measures. The P4
FTA left the door open for other countries in the
region to join. In September 2008, the Bush Admin-
istration signaled its intent to become part of the so-
called P4, which subsequently evolved into the TPP,
as part of its own Asian engagement strategy. Soon
thereafter, Australia, Peru, and Vietnam announced
their intention to participate.

In November 2009, the Obama Administration
affirmed that it intended to take part in TPP nego-
tiations. After several years of prolonged negotia-
tions, agreement was finally reached in October 2015. Yet,
TPP ratification is hardly a foregone conclusion, par-
ticularly in the United States. A number of specific
areas of the agreement have proven contentious, and
these disputes will continue to fester as the TPP
moves toward ratification.

First, with respect to intellectual property (IP)
provisions, the TPP mimics current US law, foster-
ing complaints both in the United States and abroad.
Foreign TPP partners are resistant to expanding their
copyright protections to the American scope, argu-
ing that such regulations impede their sovereignty.7
Some American interest groups are concerned that
enacting an agreement that freezes IP laws as of the
signing date will prevent US legislators from adapt-
ing laws in the future to meet the evolving needs of
digital innovation and entrench controversial poli-
cies such as the Digital Millennium Copyright Act
(DMCA). The DMCA, criticized for censoring on-
line content through spurious copyright claims, has
fewer mechanisms for reviewing such content before
removing it than copyright laws abroad.8

With respect to pharmaceuticals, members of
Congress have expressed concern that increased IP
regulation will restrict access to medicine in the de-
veloping world, weakening access to inexpensive generic
drugs. Biologics, a class of drugs developed to treat
rheumatoid arthritis, psoriasis, Crohn’s disease, and
many others, have also been a source of much con-
troversy. The pharmaceutical industry lobbied for
increased protections to prevent competitors from
copying and selling biosimilars without expending
the same resources on clinical trials. Current US law
protects such drugs for 12 years, but under fire, the
United States negotiated a two-track system that pro-
tects data for either 5 or 8 years.9
Second, currency manipulation issues have created controversy. While the TPP has no specific language around currency manipulation, there is a separate anti-manipulation declaration that lacks any specific enforcement mechanisms.\textsuperscript{10}

Third, although the TPP states that state-owned enterprises cannot be favored over private entities, the complexity of ownership and structure of state-owned enterprises in Southeast Asia leaves many unanswered questions over how to enforce this clause.\textsuperscript{11}

For free-market proponents, the validation of foreign state-owned enterprises is against the principles the TPP supposedly espouses.\textsuperscript{12}

Fourth, the TTP's Investor-State Dispute Settlement (ISDS) clause enables foreign companies to sue national governments in binding arbitration for regulations that may diminish profitability.\textsuperscript{13} This could lead to investors being compensated for governments implementing regulations designed to promote sustainability, human rights, and intellectual property. The TPP contains a “tobacco carveout” from ISDS, which excludes anti-tobacco measures from investor-state disputes, but, with the sweeping powers given to foreign companies, countries’ power to create product safety or public health laws remains unclear.\textsuperscript{14}

From an aggregate economic standpoint, projecting the impact of the TPP is particularly thorny given the deal’s scope and the diversity of countries involved. According to a widely cited 2012 study, updated in 2016, swift TPP implementation will raise US real income by $131 billion by 2030, with similar large gains in Japan.\textsuperscript{15} Meanwhile, a 2016 World Bank Study using another CGE model found that the GDP impact on the United States and Australia will be negligible, with few losses for non-TPP members in the region.\textsuperscript{16} These widely diverging projections show the uncertainty of the TPP’s economic outcome.

With growing opposition to trade liberalization, and to globalization more generally, the Obama Administration (and the Bush Administration before it) has pushed the importance of the TPP as balancing China, from both economic and security standpoints: [T]he TPP means that America will write the rules of the road in the 21st century. When it comes to Asia, one of the world’s fastest-growing regions, the rulebook is up for grabs. And if we don’t pass this agreement—if America doesn’t write those rules—then countries like China will. And that would only threaten American jobs and workers and undermine American leadership around the world.\textsuperscript{17}

Trade negotiations have often reflected both security and economic interests. The GATT, in particular, had important security overtones given the Cold War context. The bilateral FTAs concluded by the Bush Administration in the 2000s were often created with a clear political and security intent.\textsuperscript{18}

What differs in this case is that the growing domestic opposition to trade liberalization has made selling the TPP very difficult, leading to reliance on oversold strategic claims about the US-China relationship and broader security concerns in the Pacific.\textsuperscript{19} In May 2015, a letter from seven former defense secretaries and ten top military leaders to the House noted: “China is already pursuing an alternative regional free trade initiative. TPP, combined with TTIP [the Transatlantic Trade and Investment Partnership], would allow the United States and our closest allies to help shape the rules and standards for global trade.”\textsuperscript{20} In concluding, the letter argued:

The stakes are clear. There are tremendous strategic benefits to TPP and TTIP and there would be harmful strategic consequences if we fail to secure these agreements. In both Asia-Pacific and the Atlantic, our allies and partners would question our commitments, doubt our resolve, and inevitably look to other partners. America’s prestige, influence, and leadership are on the line.

Current Secretary of Defense Ashton has also emphasized this strategic theme. As he put it:

[Y]ou may not expect to hear this from a Secretary of Defense, but in terms of our rebalance in the broadest sense, passing TPP is as important to me as another aircraft carrier.\textsuperscript{21}
What has been the Chinese reaction to these claims, both economic and security, about balancing against China? Although Chinese academics and commentators have claimed that the United States is pushing the TPP to contain China, Chinese officials have been more measured in their response. For example, Foreign Ministry spokesman Lu Kang made a statement telling nations “not to politicize trade and economic issues” and President Xi Jinping at the November 2015 APEC meeting argued that its members should “make free trade arrangements open and inclusive to the extent possible with a view to enhancing economic openness in our region and upholding the multilateral trading regime.”

Yet with the US election season underway and with Democratic candidate Hillary Clinton and the leading Republican contenders already opposing the TPP, passage is not likely to be easy. The temptation to frame the TPP in economic and strategic balance of power terms in an effort to pass it may thus divert attention from the specifics of the agreement.

**Regional Comprehensive Economic Partnership**

The mega-trade agreement abbreviated as RCEP consists of 16 countries known as ASEAN+6. This grouping brings together the 10 member states of ASEAN (Brunei, Cambodia, Indonesia, Laos, Malaysia, Burma (Myanmar), the Philippines, Singapore, Thailand, and Vietnam), and six major regional economic partners (Australia, China, India, Japan, South Korea, and New Zealand). These six countries have already signed FTAs with ASEAN as a group. ASEAN, initially founded in 1967 as a regional security forum during the Cold War, gradually expanded its mission to include the promotion of region-wide trade liberalization. The ASEAN+3 grouping was created in 1996, with China, Japan, and South Korea. Australia, India, and New Zealand’s later participation eventually transformed this grouping into ASEAN+6.

Japan first proposed a free trade area covering ASEAN+6 countries. With the TPP underway, China, which initially was strongly pressing for an ASEAN+3 grouping, agreed to the ASEAN+6 approach. Moreover, ASEAN countries not involved with TPP negotiations were also keen to make progress in trade liberalization, including Indonesia, Thailand, and the Philippines, three of the four most populous members of ASEAN.

The creation of RCEP was formalized in November 2012. In May 2013, officials established working groups on the three issues they hoped to address: trade in goods, trade in services, and cross-border investment. In contrast to the TPP, which aims to become the “gold standard” for international trade and tolerates few carved-out exceptions for individual countries, RCEP is considerably more accommodating and focuses on traditional trade policies, rather than the comprehensive set of domestic policies and regulations being discussed in the TPP. Currently, negotiations are ongoing and 11 rounds have been completed. Although participants have set the end of 2016 as the target, this deadline seems overly ambitious given the relative lack of progress.

RCEP will create the largest free trade area in the world. While it will account for about 30 percent of global GDP, less than the TPP, it will have a combined population of over three billion people. Studies conducted on the potential impact of RCEP on US businesses have led some researchers to argue that the effect on US exports will be limited, as US exports to RCEP countries rarely compete with products from other RCEP countries. Examples of these US products include aircraft, medical devices, and pharmaceutical products. Nevertheless, while RCEP might not be directly detrimental to US businesses, it is clear that the treaty will enhance China’s regional economic power by allowing it to greatly expand its trade influence.

FTAAP, TPP, and RCEP:

**Fitting the Institutional Pieces Together?**

With the United States and China continuing to push forward rival mega-FTAs, China announced an interest in rekindling the FTAAP in November 2014. At the 2014 APEC summit in Beijing, Chinese President Xi Jinping announced several projects that aim to enhance trade and cooperation within the Asia Pacific region, including the FTAAP. China’s
The incompatibility of the TPP and RCEP, given their sharply differing goals, is likely to prevent a happy reconciliation.
RCEP led by China and the TPP led by the United States, reconciliation of the two accords is being discussed. This has led to a renewal of interest in the FTAAP, which might serve as an umbrella arrangement under APEC’s auspices. Yet for the moment, the FTAAP seems a distant goal, and the logic of nestling quite disparate accords is not promising.

Still, if both mega-FTAs come into effect, they will influence the economic and political dynamics within the Asia-Pacific region. Given that the United States is currently pursuing a TTIP with the EU, a third major mega-FTA in the global economy, competition over who will set the rules of trade for the twenty-first century will continue to accelerate.

Notes

1 This paper draws upon the various contributions to the “Mega-FTAs and the Global Political Economy” conference held at Berkeley in October 2014. See http://basc.berkeley.edu/?page_id=22#MEGA%20FTAs.


